# Inland Marine Appetite Guide



## For Our Partners

As one of the new AXIS Specialty product offerings in North America, we are excited to launch a broad range of Inland Marine solutions for our strategic partners.

Our risk appetite encompasses the Construction, Transportation and Specialty industries and will focus on multi-product solutions with a team of four underwriters dedicated to excellent customer service and providing superior response times.

Innovative and creative solutions to complex challenges

New AXIS product offering with experienced, knowledgeable underwriting team

Long-term commitment to clients and broker partners

AIS policy forms and endorsements – nationally recognized

Nurtured environment of collaboration, diversity and entrepreneurialism

Decisive and timely responses to ensure superior service standards and claims handling



# Inland Marine

Appetite Guide



## Construction

- Contractors Equipment
  - Agricultural
  - Asphalt Plants
  - Cranes
  - Rigging
  - Concrete Pumping
  - Earth Movement and Excavation
  - Land Clearing
  - Logging
  - Street and Road
  - Workover Rigs
  - Oil and Gas Servicing
- Equipment Sales and Rental
- Installation Floaters
- Builders Risk Ground Up
- Frame (up to \$3M in capacity)
- Joisted Masonry
- Non-Combustible
- Masonry Non-Combustible
- Fire Resistive

## Transportation

- Warehouseman's Legal Liability and Cold Storage
  - Commodities, including but not limited to:
  - Appliances
  - Auto Parts
  - Beer, Wine and Liquor
  - Food Products
  - Clothing
  - Furniture
  - Paper, Plastic, Wood and Metal Products
- Transit and Storage, including:
  - Transportation
  - Owner's Cargo
  - Trip Transit
- Motor Truck Cargo, including but not limited to:
  - Auto Haulers
  - Container
  - Dry Bulk
  - Dry Van
  - Flat Bed
  - Intermodal
  - Refrigerated
  - Specialized

## Specialty

- Scheduled Property Floater
- Electronic Data Processing Equipment (Hardware and Software)
- Scientific and Medical Diagnostic Equipment
- Telecommunications
- Theater Infrastructure
- Miscellaneous Bailees
- Exhibition Floaters
- Irrigation Equipment
- Rolling Stock



## Specialty Solutions, Elevated

- AXIS Surplus Insurance Company Paper
- Financial security and AM Best A XV Rating
- 100% Non-Admitted
- AAIS Coverage Forms
- \$20M of Capacity
- \$10M Average Limit Deployed
- \$10,000 Minimum Policy Premium
- U.S. Domiciled Risks
- Primary or Quota Share Placements



## Contacts

### Leadership

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