**E&S PROPERTY** 

# Appetite Guide, Success Stories and Contacts



## For Our Partners

AXIS E&S Property understands difficult to place property risks. We strive to be a market of choice with each of our wholesale broker partners, and we are committed to providing customized solutions to help you win deals.

We offer a broad range of specialty insurance products, including single peril, DIC, and all risk coverage in combination with primary, excess, or quota share participation.



## **E&S Property**

## Appetite Guide

#### **Capacity:**

Up to \$50,000,000 limits of liability

#### **Minimum Premium:**

\$100,000 for most classes

#### **Deductibles:**

\$10,000 minimum

All Risks/DIC

**Primary and Excess Basis** 



#### **Target Classes**

- · Real Estate
- Municipalities
- Schools (primary, higher education)
- Retailers/Shopping Centers
- · Office Buildings
- Condominiums
- Apartments
- Hospitality
- Healthcare
- Light and Heavy Manufacturing
- Warehousing
- Vacant Properties

## **E&S Property**

## **Recent Wins**

Risk Description	Total Insured Value	AXIS Participation	Premium	State
Municipality	\$1.1B	\$2M p/o \$15M x \$10M	\$85,000	California
Regional Airport	\$89M	\$2.5M p/o \$25M Primary	\$90,000	Mississippi
Grocery Stores	\$1.9B	\$2M p/o \$45M x \$5M	\$92,000	Georgia North Carolina South Carolina
Recycling Operation	\$22M	\$1.25M p/o \$5M Primary	\$107,000	Multiple states
Restaurants	\$6.7M	\$1M Primary	\$121,500	Florida
Condominiums	\$65M	\$5M x \$5M	\$140,000	Florida
Apartment Schedule	\$448M	\$2.5M p/o \$5M x \$5M	\$177,000	Texas
Apartments	\$128M	\$2.5M p/o \$4M x \$500K	\$200,000	Multiple states
School District	\$3.32B	\$1M p/o \$50M Primary	\$240,000	Texas

These de-identified examples are included for informational purposes only to show market participation, and are not indicative of a pricing range for other submissions. Submissions will be evaluated on their own individual merits and quoted pursuant to underwriting appetite, coverages requested, risks presented and other underwriting criteria.



## Specialty Solutions, Elevated

More than 20 years of commitment to the E&S space

- · Deliver on promises
- Long-term partnerships
- · Financial security with AM Best A XV rating
- Established and experienced claims handling
- Responsive underwriting at appropriate risk adjusted terms, conditions, and pricing
- Broad risk appetite



### Your E&S Property Contacts

#### Leadership

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## Your E&S Property Contacts

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