Inland Marine

Appetite Guide



Inland Marine Appetite Guide

For Our Partners

The specialists in the AXIS Inland Marine team focus on risks in the construction, transportation, and specialty segments of the U.S. market. Our broker partners and insureds value the wealth of experience and the specialized insurance insight that keeps their businesses moving and growing.

AXIS offers specialized inland marine insurance solutions:

- Innovative and creative solutions to complex challenges
- New AXIS product offering with experienced, knowledgeable underwriting team
- Long-term commitment to clients and broker partners
- AAIS policy forms and endorsements nationally recognized
- Nurtured environment of collaboration, diversity, and entrepreneurialism
- Decisive and timely responses to ensure superior service standards and claims handling



Inland Marine

Appetite Guide



Construction

- Contractors Equipment
 - Agricultural
 - Asphalt Plants
 - Cranes
 - Rigging
 - Concrete Pumping
 - Earth Movement and Excavation
 - Land Clearing
 - Logging
 - Street and Road
 - Workover Rigs
 - Oil and Gas Servicing
- Equipment Sales and Rental
- Installation Floaters
- Builders Risk
 - Fire Resistive
 - · Masonry Non-Combustible
 - Non-Combustible
 - Joisted Masonry
 - Frame

Transportation

- Warehouseman's Legal Liability and Cold Storage
 - Commodities, including but not limited to:
 - Appliances
 - Auto Parts
 - · Beer, Wine, and Liquor
 - Food Products
 - Clothing
 - Furniture
 - Paper, Plastic, Wood, and Metal Products
- Transit and Storage, including:
 - Transportation
 - · Owner's Cargo
 - Trip Transit
- Motor Truck Cargo, including but not limited to:
 - Auto Haulers
 - Container
 - Dry Bulk
 - Dry Van
 - Flat BedIntermodal
 - Refrigerated
 - Specialized

Specialty

- · Scheduled Property Floater
- Electronic Data Processing Equipment (Hardware and Software)
- · Scientific and Medical Diagnostic Equipment
- Telecommunications
- Theater Infrastructure
- · Miscellaneous Bailees
- · Exhibition Floaters
- · Irrigation Equipment
- Rolling Stock



Specialty Solutions, Elevated

- AXIS Surplus Insurance Company Paper
- 100% Non-Admitted
- AAIS Coverage Forms
- \$20M of Capacity
- \$10M Average Limit Deployed
- \$10,000 Minimum Policy Premium
- U.S. Domiciled Risks
- Primary, Excess, or Quota Share Placements



Contacts

Leadership

Kristen Hunter, ERIS

Head of Inland Marine - North America

Phone: 617 673 7506 Mobile: 332 867 7737

kristen.hunter@axiscapital.com

Underwriting Team

Ciara Nolan

VP, Underwriting Unit Lead Phone: 212 715 3543 Mobile: 332 867 7571 ciara.nolan@axiscapital.com

Saoirse McNulty

Underwriter Phone: 617 673 7505 Mobile: 332 867 7721

saoirse.mcnulty@axiscapital.com

Elise Kendall

VP, Underwriting Unit Lead Phone: 305 523 1377 Mobile: 816 835 7645 elise.kendall@axiscapital.com

Sinead O'Shea, AMIM, CPCU

Senior Underwriter Phone: 617 673 7545 Mobile: 332 867 7574 sinead.oshea@axiscapital.com

Claims

Stephen Lajewski

Head of North American Property Claims Phone: 678 746 9429

Mobile: 404 386 1964

stephen.lajewski@axiscapital.com

Richard Clarke

Senior Claims Specialist - Inland Marine Phone: 470 534 6188

richard.clarke@axiscapital.com



