PRIMARY CASUALTY

Appetite Guide, Success Stories, and Contacts



For Our Partners

When an organization faces the potential of being legally accountable for accidents resulting in bodily injury, personal injury, or property damage, the financial protection offered by AXIS Primary Casualty insurance comes into play.

Our primary casualty experts bring extensive expertise in comprehending the distinctive challenges that companies encounter in today's business landscape.



Primary Casualty

Appetite Guide

Capacity: \$2,000,000 limits of liability

Minimum Premium: \$100,000 for most classes

Deductibles:

\$5,000 minimum

Hospitality (Accommodation and Food Services)

- Bars, lounges, and night clubs
- · Hotels and motels
- Restaurants and taverns



Building and Premises

- · Banks and finacial institutions
- Commercial real estate
- · Habitational real estate
- Shopping centers
- Strip malls

Retail

- Convenience stores
- Retail stores
- Supermarkets

Miscellaneous Classes

- Amusement parks
- Arcade centers
- Bowling alleys
- Car washes
- Family fun centers

Janitorial services and supplies

Residential Remodel and Repair)

Artisan and trade contractors

· Practice and project policies

General contractors

- Theme parks
- Security guards
- Warehouses
- Water parks

Manufacturers and Distributors — Commercial

- Boiler and machinery equipment
- Chemicals
- Construction equipment
- Farm equipment
- Industrial machinery
- · Lift and elevator equipment
- Medical products (invasive and noninvasive): dental, hospital, surgical, and diagnostic equipment
- Tools
- Truck and motorcycle component parts
- Valves

Manufacturers and Distributors — Consumer

Contractors (Commercial Work, with Exceptions for

- Amusement devices
- Appliance manufacturers
- Exercise equipment
- Food and beverage
- Furniture
- Playground equipment
- Sporting goods
- Toys

This information is for descriptive purposes only and does not provide a complete summary of coverage. Consult the applicable policy for specific terms, conditions, limits, limitations and exclusions to coverage. Coverage is underwritten by a member company of the AXIS group of insurance companies. Coverage may not be available in all states and jurisdictions. Certain products may be offered by AXIS companies that are not licensed in the state and therefore are available only through a licensed surplus lines broker.



Primary Casualty

Recent Wins

Risk Description	State	Deductible	Premium
Security company	Mississippi	\$5,000	\$110,000
Residential buildings	New York	\$10,000	\$145,000
Flea market	Florida	\$5,000	\$145,000
Material handling equipment distributor	New York	\$5,000	\$150,000
Parking lots and garages	New York	\$5,000	\$156,000
Janitorial services	Ohio	\$10,000	\$195,000
Casino	Nevada	\$5,000	\$220,000
Concrete contractor	New York	\$25,000	\$302,000
Tile and masonry contractor	New York	\$5,000	\$320,000
Backyard playground equipment manufacturer	Utah	\$50,000	\$400,000
RV parks/camps	South Dakota	\$50,000	\$450,000
Gasoline — c-stores	Arkansas	\$25,000	\$500,000
Project specific — flat concrete construction	New York	\$25,000	\$750,000
Building construction	New York	\$25,000	\$800,000
Truck, trailer manufacturer	New Jersey	\$100,000	\$1,400,000

These de-identified examples are included for informational purposes only to show market participation, and are not indicative of a pricing range for other submissions. Submissions will be evaluated on their own individual merits and quoted pursuant to underwriting appetite, coverages requested, risks presented and other underwriting criteria.



Specialty Solutions, Elevated

More than 20 years of commitment to the E&S space

- Deliver on promises
- Long-term partnerships
- Financial security with AM Best A XV rating*
- Established and experienced claims handling
- Responsive underwriting at appropriate risk adjusted terms, conditions, and pricing
- Broad risk appetite

Your Primary Casualty Contacts

Leadership

Anna J. Tan Head of Wholesale Casualty Phone: 415 262 6844 Mobile: 415 858 4792 anna.tan1@axiscapital.com

Atlanta

Email submissions to: AXISPrimaryCas.SubmitATL@axiscapital.com

Steve Cucciniello Unit Leader Phone: 678 746 9650 Mobile: 678 232 5793 steve.cucciniello@axiscapital.com

Jeremie Saunders Senior Underwriter Phone: 678 746 9555 Mobile: 470 363 8016 jeremie.saunders@axiscapital.com

Chicago

Email submissions to: AXISPrimaryCas.SubmitCHI@axiscapital.com

Kristina Apel

Senior Underwriter Phone: 312 977 0325 Mobile: 872 320 9549 kristina.apel@axiscapital.com **John Posa** Vice President Phone: 678 746 0831 john.posa@axiscapital.com Sandra Minott Senior Underwriter Phone: 678 746 9381 Mobile: 678 430 9576 sandra.minott@axiscapital.com







New York

Email submissions to: AXISPrimaryCas.SubmitNY@axiscapital.com

Jim DeSimone

Unit Leader Phone: 212 500 7803 Mobile: 917 373 4590 jim.desimone@axiscapital.com

Oveta Mitchell

Vice President Phone: 212 500 7796 Mobile: 646 918 0994 oveta.mitchell@axiscapital.com

Fernando Pimenta

Senior Underwriter Phone: 212 715 3503 Mobile: 917 208 5155 fernando.pimenta@axiscapital.com

