

U.S. EXCESS CASUALTY

# Appetite Guide, Success Stories, and Contacts



Wholesale



## For Our Partners

When businesses require additional or excess coverage above a liability policy, AXIS offers the needed coverage. AXIS U.S. Excess Casualty insurance specializes in structuring liability insurance for risks that fail to be insured through the standard market and other difficult to place business.

We have earned a reputation for quality underwriting of specialty accounts, rapid response, and consistency in our underwriting approach.



# U.S. Excess Casualty

## Appetite Guide

### Capacity:

Up to \$25,000,000 in limits available

### Minimum Premium:

\$100,000 for most classes

For premiums between \$25-100k, contact our  
AXIS Lower Middle Market Team



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### Manufacturing/Products, including, but not limited to:

- Amusement devices
- Auto parts
- Boats
- Chemicals
- Furniture
- Machinery and equipment (all types)
- Medical products (invasive and non-invasive)
- Oil- and gas-related machinery and equipment
- Pharmaceuticals
- Nutraceuticals
- Safety equipment
- Sporting goods
- Toys

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### Transportation/Auto Liability, including:

- Trucking (long haul, intermediate, and local)
- Bus operations (charter, transit, and school)
- Specialty hauling, heavy hauling, waste hauling, and oil field hauling
- Contract fleets
- Taxis, van services, limousines, car services, and rapid delivery
- Hired and non-owned

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### Public Entities, including:

- Cities
- Counties
- States
- Public districts

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### Construction, including:

- General contractors
- Specialty contractors
- Subcontractors
- New York construction
- Owner-controlled Insurance programs (OCIPs)
- Contractor-controlled insurance programs (CCIPs)
- Wrap ups
- Project specific placements
- Contractors equipment rental
- Crane and rigging

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### Hospitality, including:

- Hotels
- Motels
- Bars
- Taverns
- Restaurants
- Clubs, nightclubs

This information is for descriptive purposes only and does not provide a complete summary of coverage. Consult the applicable policy for specific terms, conditions, limits, limitations and exclusions to coverage. Coverage is underwritten by a member company of the AXIS group of insurance companies. Coverage may not be available in all states and jurisdictions. Certain products may be offered by AXIS companies that are not licensed in the state and therefore are available only through a licensed surplus lines broker.





# U.S. Excess Casualty

## Appetite Guide



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### Other Classes

- Agriculture
- Colleges, schools, and universities
- Commercial real estate
- Discontinued products/discontinued operations
- Distributors/importers
- Energy
- Financial services
- Forestry
- Gasoline stations/convenience stores
- Habitational exposures
- Non-profit organizations
- Non-standard premises
- Oil and gas (excluding fracking operations)
- Retail trade
- Retroactive liability for uninsured periods
- Service organizations
- Sports and entertainment (excluding concussion injury)
- Warehousing
- Wholesale trade

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# U.S. Excess Casualty

## Recent wins

Risk Description	Limit	Premium
Pizza delivery	\$3M x \$2M x Primary	\$105,000
Apartment (wrap up)	\$7.5M p/o \$15M x \$12M Primary	\$150,000
Waste hauler	\$2M x Primary	\$170,000
Industrial contractor	\$2M x Primary	\$250,000
Theme park	\$2M x Primary	\$275,000
Grading and excavation contractor	\$5M x Primary	\$325,000
Single family dwellings (wrap up)	\$5M x \$3M x Primary	\$500,000
Gas and welding distribution	\$3M x Primary	\$434,000
HVAC contractor	\$3M x Primary	\$545,000
Crane operator	\$2M x Primary	\$550,000
Dispatch and roadside assistance	\$4M x \$3M x Primary	\$750,000
Fire suppression contractor	\$5M x Primary	\$1,146,000

These de-identified examples are included for informational purposes only to show market participation, and are not indicative of a pricing range for other submissions. Submissions will be evaluated on their own individual merits and quoted pursuant to underwriting appetite, coverages requested, risks presented and other underwriting criteria.



# Specialty Solutions, Elevated

More than 20 years of commitment to the E&S space

- Deliver on promises
- Long-term partnerships
- Established and experienced claims handling
- Responsive underwriting at appropriate risk adjusted terms, conditions, and pricing
- Broad risk appetite



## Contacts

### Leadership

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# Contacts

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